



REFINERY

The Market Price Example 04/2023

ORIGIN: **KAZAKHSTAN**

DELIVERING PORT: **CIF/FOB**

TRANSACTION INCOTERMS:

COST INSURANCE & FREIGHT

LOADING PORT:

AKTAU/SEMEY/ROTTERDAM/HOUSTON PORTS

PAYMENT TERMS: **T/T WIRE TRANSFER & MT103**

/SBLC/DLC

INSPECTION: **SGS**

INSURANCE: **PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE**

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DIESEL GAS D2 OIL

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 390.00MT NET / USD \$ 380.00MT on

CIF FOB Price: Gross USD \$ 380.00MT NET / USD \$ 370.00MT
on FOB

MAZUT M100

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month CIF

Price: Gross USD \$360.00/ USD \$ 350.00 NET on CIF

FOB Price: Gross USD \$350.00 / USD \$340.00 NET on FOB

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 96.00BBL NET/ USD \$94.00 NET on

CIF FOB Price: Gross USD \$ 94.00BBL NET / USD \$92.00 NET
on FOB

VIRGIN FUEL OIL D6

Minimum Quantity: 400,000,000 Gallons per Month

Maximum Quantity: 800,000,000 Gallons per Month

CIF Price: Gross USD \$ 0.99 / USD \$ 0.97 NET on

CIF FOB Price: Gross USD \$ 0.97 / USD \$0.95 NET
on FOB

EXPORT BLEND CRUDE

Minimum Quantity: 10,000 Barrels per Month

Maximum Quantity: 3,000,000 Barrels per Month

CIF Price: Gross USD \$86.00 / USD \$ 84.00 NET on

CIF FOB Price: Gross USD \$84.00 / USD \$ 82.00 NET
on FOB



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LIQUEFIED PETROLEUM GAS

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 1,000,000 Metric Tons per Month

CIF Price: Gross USD \$ 380.00MT / USD \$ 370.00MT NET on

CIF FOB Price: Gross USD \$ 370.00MT / USD \$ 360.00MT NET on FOB

LIQUEFIED NATURAL GAS (LNG) LIFTABLE QUANTITY

Minimum Quantity: 100,000Metric Tons Per Month

Maximum Quantity: 400,000Metric Tons Per Month CIF

Price: Gross USD \$380.00/ USD\$370.00 NET on CIF

FOB Price: Gross USD\$370.00/ USD\$360.00 NET on FOB

FUEL OIL CST-180

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD\$290.00/ USD\$280.00 NET on CIF

FOB Price: Gross USD \$280.00/ USD \$270.00 NET on FOB

UREA 46% PRILLED & GRANULAR

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 50,000 Metric Tons Month

CIF Price: Gross USD \$ 210.00 / NET USD \$ 200.00 on

CIF FOB Price: Gross USD \$ 200.00 / NET USD \$ 190.00 FOB

SULPHURGRANULAR

Minimum Quantity: 50,000 metric tons per month

Maximum Quantity: 500,000 metric tons per month

CiF Price: Gross USD \$220 /NET USD \$210 on CIF

JET A1 FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$96.00BBL NET/ USD \$94.00 NET on

CIF FOB Price: Gross USD \$94.00BBL NET / USD \$92.00 NET on FOB

DIESEL EN590

Minimum Quantity: 30,000 metric tons

Maximum Quantity: 500,000 metric tons

CIF price: GROSS USD \$385.00 MT NET: USD \$375.00

MT FOB Price: GROSS USD \$ 375.00 MT NET: USD \$365.00 MT

PETROLEUM COKE

Minimum Quantity: 50,000MT per Month

Maximum Quantity: 400,000MT per Month

CIF Price: USD \$ 110.00MT/USD \$ 100.00 NET



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